



FY 2023 Sales

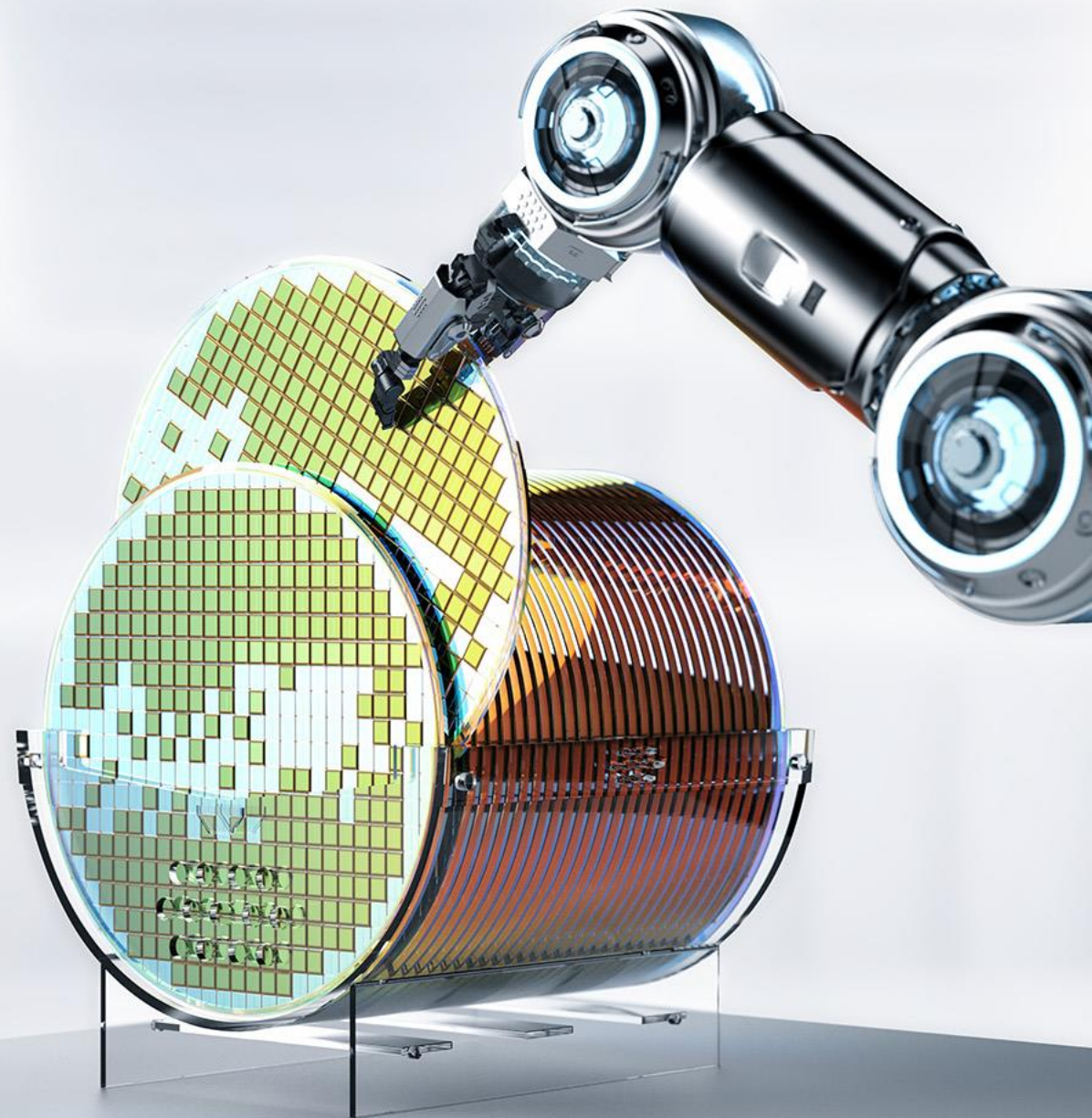
January 25th, 2024



Luc Themelin



Thomas Baumgartner



2023: Another year of growth



**RECORD
FY SALES FIGURES**

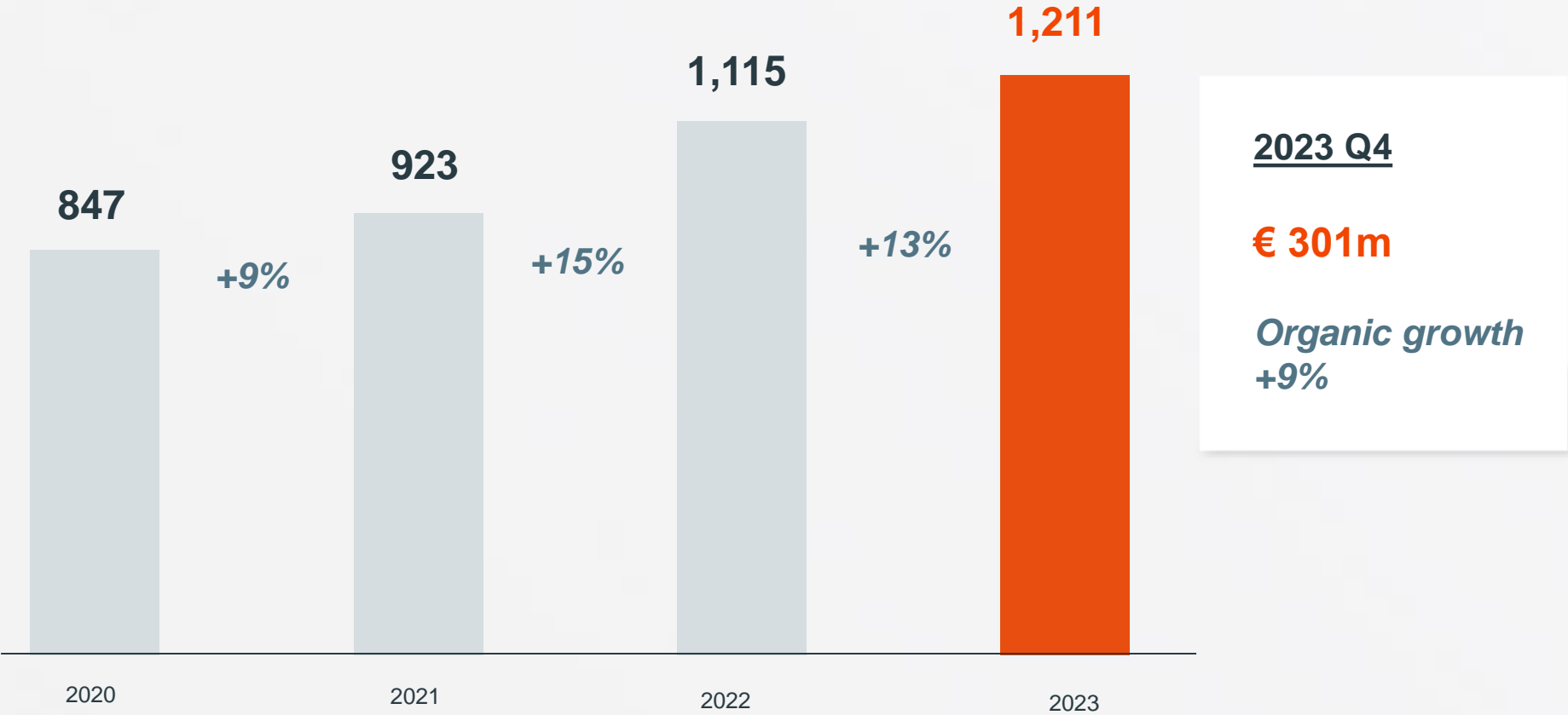


**FY OPERATING MARGIN
EXPECTED
ABOVE PREVIOUS GUIDANCE**



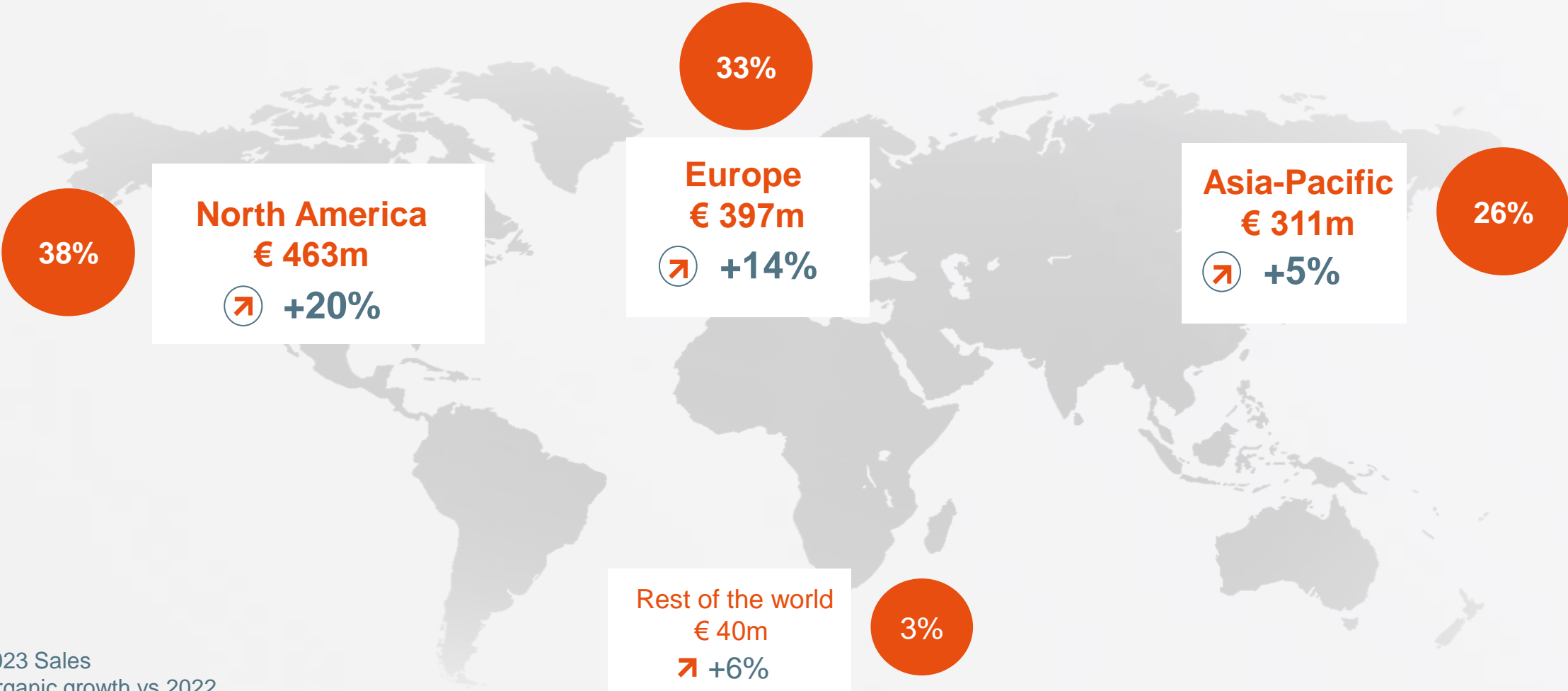
**IN LINE
WITH MID-TERM OBJECTIVES**

Record full-year sales



Reported sales (€ million)
Organic growth vs n-1

Growth across all regions



2023 Sales
Organic growth vs 2022

Dynamic growth in all markets, particularly SiC semiconductors


Chemical

+


Process Industries

++


Transportation

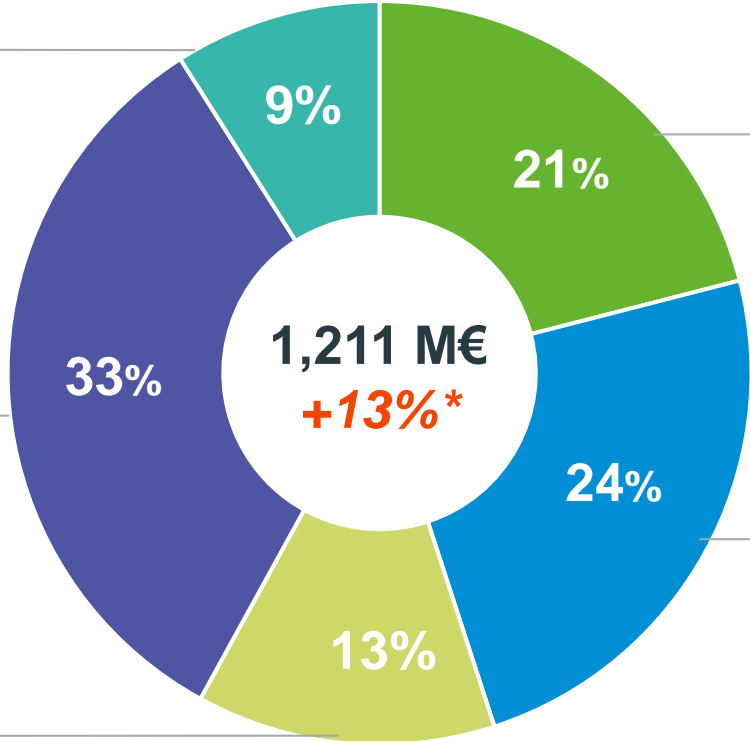
Rail ++
Aeronautics +++
EV ++


Energies

Solar +
Wind +


Electronics

SiC Semiconductors ++++
Si Semiconductors +

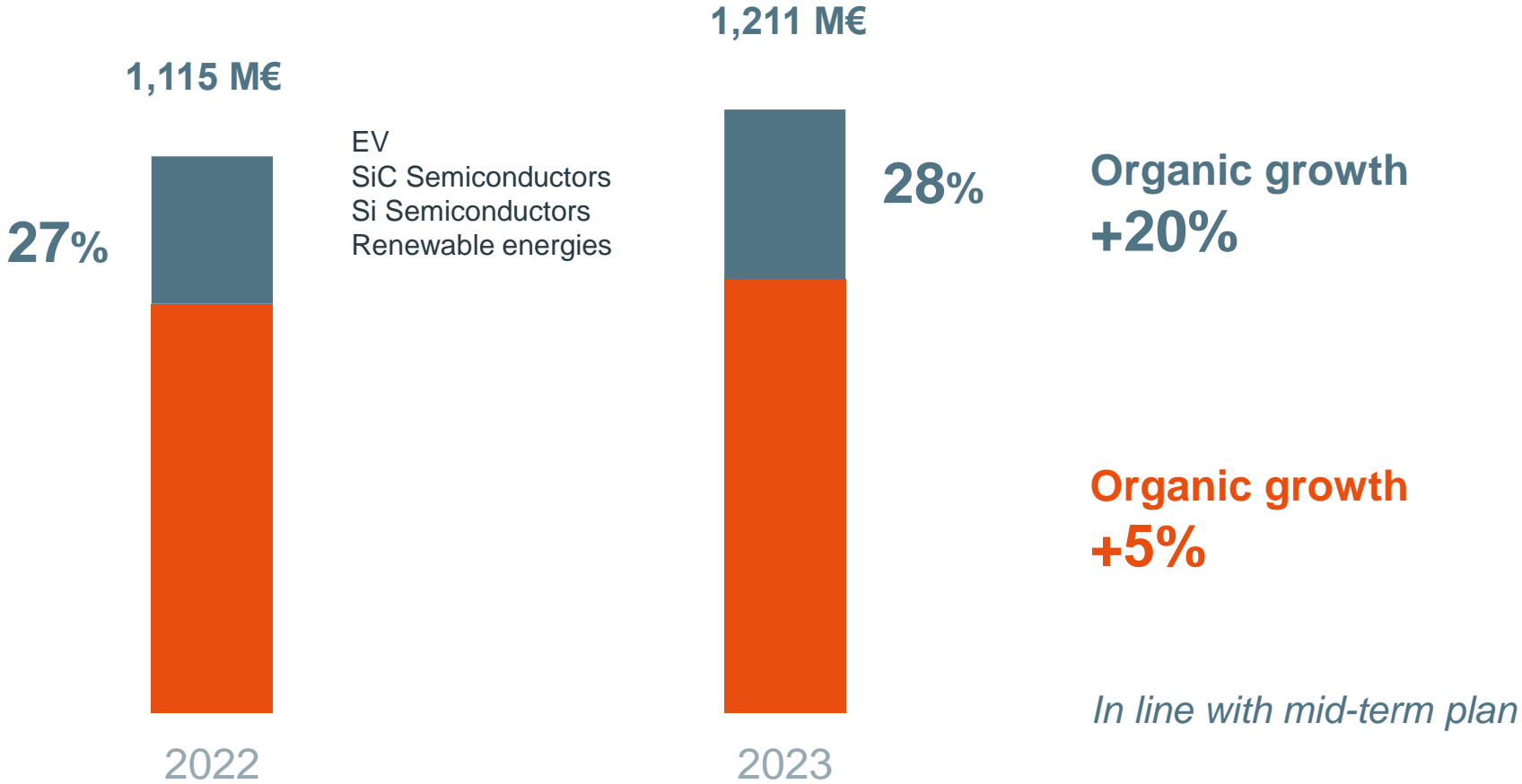


Organic growth 2023 vs 2022

++++	> +50%
+++	+20% ; +50%
++	+10% ; +20%
+	+0% ; +10%

*Organic growth 2023 vs 2022

Confirmation of growth markets' potential



Operating margin above previous guidance

2023 Guidance



OPERATING MARGIN
BEFORE NON-RECURRING ITEMS

Around
11.3%
of sales



CAPEX

Between
€ 175m and **€ 200m**

QUESTIONS ?

